

## ENCL A

November 12, 2001

To Whom It May Concern:

Re: Columbian Home Products

Japanese Import Steel Tariff Exemption

My name is Juanita Morris and I have been employed in this facility since 1979 in various administrative and Human Resource positions. I am currently the Human Resources Manager for Columbian Home Products, LLC.

When I joined the company in May 1979 there were 600 + employees working six plus days a week producing enameled steel cookware. By early 1982, business had declined to the point where we became a two-shift operation with 350 factory employees.

Business continued to decline through 1983 and into 1984. By the end of 1984, we had become a one-shift operation with approximately 100 full-time, year-round employees. In 1984 and 1985, we had employees with 20 plus years of service laid off on a regular basis. During that time, peak employment levels were at 125 employees. We currently have 150 + employees who work here throughout the year. We would like to continue to employ them. So, please grant us the steel import tariff exemption.

Tel: 812-238-5025

Fax: 812-242-9719

(signed)

Juanita Morris Human Resources Manager